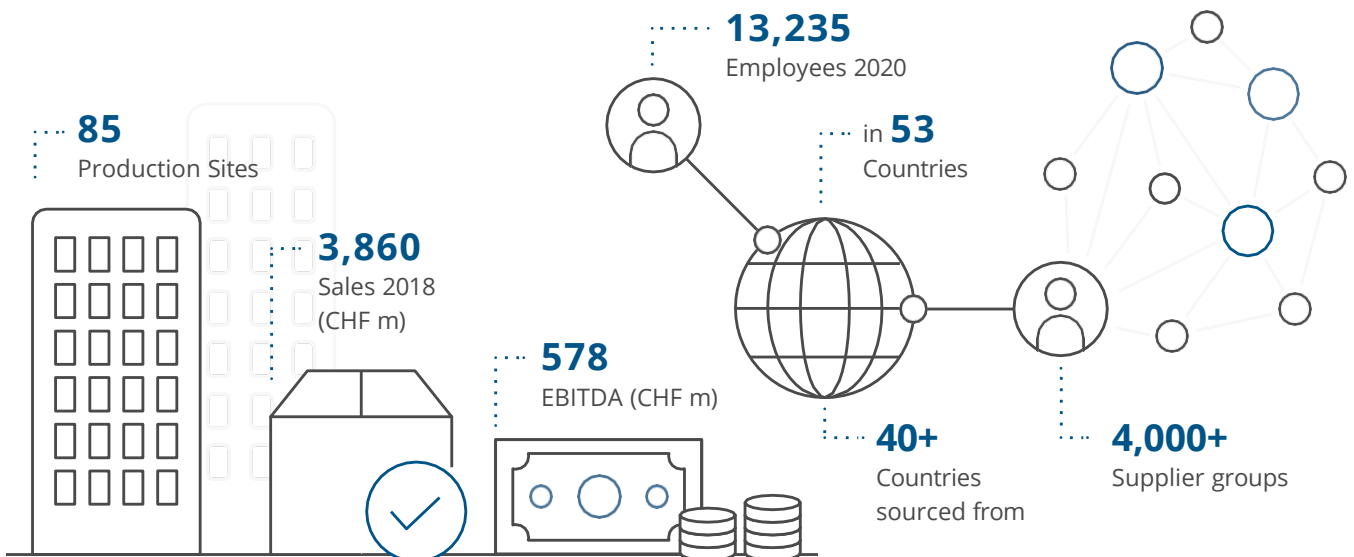
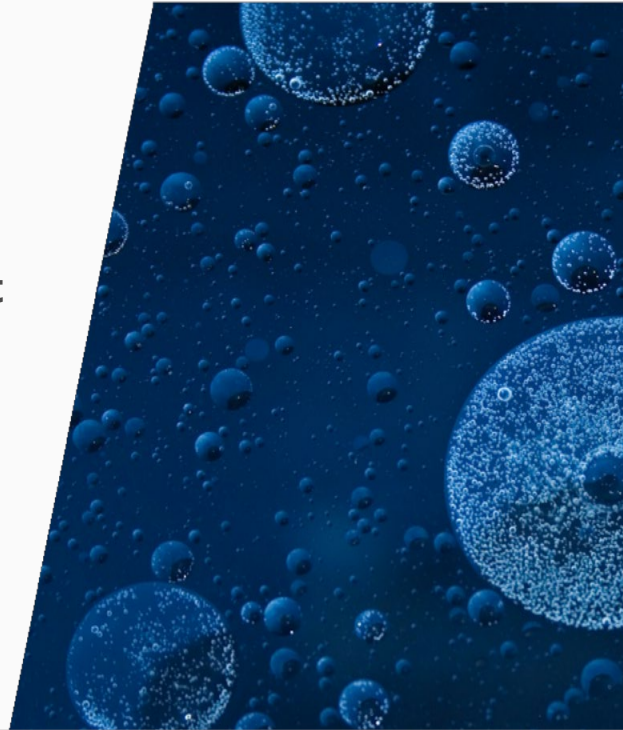


How Clariant stays competitive with Sphera Supply Chain Risk Management

Clariant is one of the world's leading specialty chemical companies, contributing to value creation with innovative and sustainable solutions for customers from a variety of industries. Clariant's portfolio is designed to meet very specific needs with as much precision as possible. They use Sphera Supply Chain Risk Management [formerly riskmethods] to be more risk aware, react faster and manage risk more proactively than ever before.



Clariant's Supply Chain Risk Management Challenges

- Clariant recognized supply chain risk management as a megatrend that they would have to manage if they wanted to stay ahead of the competition
- Clariant wanted to secure their market position by cooperating with the right suppliers who didn't pose a threat to their reputation, whether because of noncompliance with regulations, sustainability issues or other reasons
- As a chemical company, Clariant can't produce their products without all the supplies they need— even if that supply is only one tiny component of a much larger product

“With Sphera Supply Chain Risk Management [formerly riskmethods], we only receive information that is relevant for our supply network. Whenever something happens that might have an impact on our business, we are alerted in real time so we can take immediate actions and avoid negative impacts.”

Artur Kulawiński, Global Risk Manager

Real-Life Risk Mitigated by Sphera Supply Chain Risk Management



COMPLIANCE VIOLATIONS

Within two weeks of launching their supply chain risk management program, Clariant was able to run a compliance assessment of over 12,000 suppliers—and found that 266 of those suppliers triggered very critical alerts and 474 of them triggered critical alerts. With this information, the company was able to take a deeper dive into these suppliers and perform specific audits.



STRIKE AT PORT

Thanks to Sphera Supply Chain Risk Management [formerly riskmethods], Clariant learned about a worker strike at one of their major ports, and knew that the work stoppage would affect their ability to produce their product. Thanks to the early warning from Sphera Supply Chain Risk Management, they were able to take quick, preventive action—rerouting their suppliers through a different port to avoid disruption to their supply chain.



SINGLE-SOURCE STRESS

Clariant uses Sphera Supply Chain Risk Management to identify weak links in their supply chain. Thanks to the interactive world map, they saw that a particular region in their supply chain was vulnerable to disruption, and also observed that the region contained an important single-source supplier. With this information, they were able to take proactive action to source an alternative supplier, and thus prevent the supply chain disruption that would have occurred if their other supplier had been affected by a risk event.

How Sphera Supply Chain Risk Management Helps Clariant

- Sphera Supply Chain Risk Management [formerly riskmethods] helps Clariant's procurement function do a better job: preserving and generating real business value and then sharing that value with executive leadership and stakeholders.
- Sphera Supply Chain Risk Management helps Clariant avoid problems that would result in damaged brand reputation and a loss in shareholder value.
- Sphera Supply Chain Risk Management gives Clariant a competitive advantage. Their supply chain risk management program allows them to take action before their competitors, which in turn enables them to obtain better prices than competitors, securing their business relationships with their customers.
- Sphera Supply Chain Risk Management helps Clariant win new business. Clariant's potential customers want to make sure that their suppliers have processes in place around sustainability and risk management, and a supply chain risk management enables them to demonstrate that they do.

“Sphera Supply Chain Risk Management [formerly riskmethods] gives us a competitive advantage because we can convincingly demonstrate to customers that we have risk under control and operate within a sustainable supply network.”

Artur Kulawiński, Global Risk Manager